

Private Mentoring Program for Executives, Managers and Professionals

Gardner & Associates Consulting offers private mentoring for Executives, Managers and Professionals. Why?

The most successful people in business don't try to figure everything out on their own – they have personal mentors--people they rely upon to give them perspective and help them get to and stay at the top of their game.

As you move through the ranks, as your business changes and evolves, day-to-day pressures can make your life overwhelming. It doesn't have to be that way. Help is available. We've got what you want and need.

Private Mentoring Program Objectives

- Provide you with confidential assistance on issues, problems and concerns you currently face
- Provide advice for career issues – both short and long-term
- Provide an outside, independent perspective to help resolve a business or career challenge
- Provide rapid feedback by either phone or e-mail – usually within a few hours
- Serve as your personal advisor on business matters
- Make this program affordable by utilizing phone/fax/e-mail technology thus eliminating the need for face-to-face meetings

Private Mentoring Program Outcomes

- Participants get a broader perspective to help advance their career or business
- Participants have a competitive edge
- Participants no longer “breathe their own exhaust”
- Participants become more effective at leading initiatives, their people and teams
- Participants don't have to solve everything alone – they have a trusted advisor they can rely on

Private Mentoring Program Participant Profile

- Executives, Managers, Professionals, Business Owners as well as non-managers looking for outside, independent, objective feedback and a perspective about issues and challenges they face
- Person does not have a trusted colleague or professional mentor as a resource or requires confidentiality about their questions or issues.
- Person is not satisfied with their own personal growth
- Person wants candid feedback
- Person has moved into a new position and needs assistance making the transition
- Person is open-minded and wants outside assistance

Why Gardner & Associates Consulting is an excellent choice for your mentoring needs

- Hands-on experience and insight into “how business works” and how executives think
- Business experience in a wide range of organizations and industries such as high-technology, pharmaceutical, consumer products, and the fire/rescue industry
- Insight into how all the information technology applications and business processes work together
- Senior management and management experience in Engineering, Engineering Services, Sales, Marketing, Manufacturing, and Customer Service gives us a hands-on orientation—we’ve walked in your shoes
- Experience dealing and successfully resolving complicated human resource issues and cultural challenges
- Ability to quickly frame issues
- Candor and pragmatism
- Insight into sales, marketing, dealer/distribution and business development issues
- Experience starting, running and funding companies

Private Mentoring Program Options

We offer different programs depending on the degree to which access is needed:

	Silver Plan	Gold Plan	Platinum Plan
Coverage Hours	8 am - 5 pm in participant's time zone	7 am - 7 pm in participant's time zone	24 hours/day
Coverage Days	Monday-Friday, except holidays	Monday-Friday, except holidays	Every day including holidays
Total cumulative calls or e-mails per week (no carryover from week to week)	5	10	No limit
Pricing	Call	Call	Call

- **Payment Terms:** Payments must be made in advance each month. For mentoring clients signing up for 2-4 months, a 10% discount will be offered for full payment in advance. For clients signing up for 5 or more consecutive months, a 15% discount is offered for full payment in advance.
- **Other Terms:**
 - Calls will be returned within 3 business hours; e-mails will be responded to the same day.
 - Faxes, mail, e-mailed documents, etc., will be reviewed and commented on within a 24-hour period.

- If someone other than the private mentoring program participant is paying for this program, the person paying for the program may require feedback about progress, issues that arise, etc. Should this be the case, the private mentoring program participant will be aware of the ground rules in advance.
- Timeouts: There will be no provisions for a “time-out” during a one-month mentoring interval. However, if multiple months are arranged for, one time out period of not more than one month duration will be permitted.
- This program is not offered in lieu of our normal consulting work. For example, a mentor program participant may want something reviewed and commented on—that is within the bounds of this program. However, if the participant wants something created by Gardner & Associates Consulting, that request is beyond the scope of this mentoring program. Also, there may come a time when the mentoring client requests a face-to-face meeting to assist with a challenge—this, too, would be beyond the scope of this program.

Getting Started in the Private Mentoring Program

- We need to know about your current situation as well as your goals and your expectations from working with us in the mentoring program. Please contact us via phone, e-mail or mail defining your needs so we can determine whether or not we are capable of assisting with your unique needs.
- If we can help, we will then determine when we can start the process with you. Once payment is made (either by check or credit card), your private mentoring can commence.

When you need tangible results...



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